

# Evolving Fraud Trends: Insights for Legal Professionals

Spot it. Stop it. Secure it.

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Contains 1 hour of Professionalism Content.

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# Agenda

## **Spot it**

- The evolving fraud landscape
- How fraud unfolds in real estate transactions


## **Stop it**

- Funds, intervention and escalation
- Identity fraud and verification risk

## **Secure it**

- Controls that reduce risk
- Key takeaways

## **Live Q&A**



At FCT, we see fraud every day and in 2025 alone, almost

**\$205,000,000**

of suspicious transactions was declined.

# Time for a poll

Where do you feel most exposed in a real estate file right now?

Email compromise / phishing	40%
Funds or wire changes	32%
Client identity / impersonation	16%
Document authenticity (ID, POA, instructions)	12%

# Spot It: The Evolving Fraud Landscape

# Spot It: How Fraud Unfolds in Real Estate Transactions

7

# Time for a poll

You're under pressure to close and receive updated payment instructions by email. What is your FIRST move?

Call a known number to verify	88%
Ask a clerk to double check	9%
Reply by email to confirm	1%
Proceed to avoid delay	0%

# Stop It: Funds, Intervention and Escalation

# Time for a poll

Which red flag would make you pause a file immediately?

Third party controlling communication	44%
Last minute payout changes	34%
Client urgency or secrecy	19%
Minor inconsistencies in ID details	3%

# Stop It: Identity Fraud & Verification Risk

# Time for a poll

How standardized is your ID verification process today?

Fully standardized and documented	69%
Some steps, but varies by file	21%
Mostly judgement based	8%
Not sure / needs improvement	3%

# Secure It: Controls That Reduce Risk

# Secure It: Key Takeaways

# Q&A Period

# Thank you

Questions? [contact@fct.ca](mailto:contact@fct.ca)

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